

MOD Workshops and Seminars

Commerce Decisions conducts the following workshops/seminars as part of our ongoing provision of best practice procurement support to the MOD. Places are provided free of charge under our AWARD[®] corporate agreement with MOD.



Principles of Tender Evaluation

This ½ day training summarises best practice and methodologies for making supplier selection decisions. It focuses on improving value for money, making robust and defensible decisions and meeting legislative and regulatory requirements during the strategic procurement process. The course addresses the entire evaluation and decision-making process and is based on our experience across a wide variety of procurements across MOD and the wider public sector.



Weighting Workshop

This ½ day workshop will examine what weighting is for, the issues surrounding weighting and will look at some methods that can be used to create weights that will increase the likelihood of arriving at the best decision. The process of weighting involves emphasising some criteria more than others. The output of the weighting process is a set of criteria where each criterion has a different impact on the result. What is it that makes one factor more important to a decision than another? When trying to determine weight, how should the decider go about choosing which criteria are more important? There are many methods available, each with its pros and cons, and there are also legal implications to consider.



AWARD[®] Seminar

This 2-hour seminar introduces the AWARD[®] suite, a web-based solution offering a unique focus and depth of functionality to support strategic evaluation with a structured, robust and transparent approach. AWARD[®] has been deployed across MOD since 2012 and licences are available free of charge to MOD project teams under a corporate licence agreement. The seminar will include an introduction to best practice procurement methodologies, a brief overview of our background in MOD and a product demonstration.



AWARD[®] Roadshows

Drop by for an informal chat about the AWARD[®] suite, our thought-leadership and procurement support.

Calendar of events at MOD Abbey Wood 2019-20



Principles of Tender Evaluation

8 October	09:00 – 12:00	NH2 101
5 November	09:00 – 12:00	NH3 101
24 January	09:00 – 12:00	NH2 101
17 February	09:00 – 12:00	NH2 101
31 March	09:00 – 12:00	NH2 101
29 April	09:00 – 12:00	NH2 201
20 May	09:00 – 12:00	NH2 201
23 June	09:00 – 12:00	NH2 201
16 July	09:00 – 12:00	NH2 101



Weighting Seminar

15 October	12:30 – 15:30	NH1 301
10 December	09:00 – 11:30	NH2 101
17 January	09:00 – 12:00	NH1 301
10 February	13:00 – 16:00	NH1 201
18 March	13:00 – 16:00	NH4 301
14 April	09:00 – 12:00	NH2 101
15 May	10:00 – 13:00	NH2 101
16 June	09:00 – 12:00	NH4 301
09 July	09:00 – 12:00	NH4 301



AWARD® Seminar

18 September	14:00 – 16:00	NH4 201
11 November	09:00 – 11:00	NH3 201
10 January	10:00 – 12:00	NH2 201
23 March	10:00 – 12:00	NH4 101
12 May	09:00 – 11:00	NH3 001
8 July	10:00 – 12:00	NH3 301

Please contact iwiseman@commercedecisions.com for further information



AWARD® Roadshows NH2

13 November	10:30 – 14:30	NH2
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The latest Roadshow dates will be available on eSolutions

For further information please contact iwiseman@commercedecisions.com

Book your place via eSolutions, or contact us on ABW 83142 (030 679 83142) or DBS-Proc-AWARDHelpDesk@mod.gov.uk

These events are popular and get full very quickly – book your place early to avoid disappointment.

MOD: 030 679 83142 • MOD email: DBS-Proc-AWARDHelpDesk@mod.gov.uk