

MOD Workshops and Seminars

Commerce Decisions conducts the following workshops/seminars as part of our ongoing provision of best practice procurement support to the MOD. Places are provided free of charge under our AWARD® corporate agreement with MOD.



Principles of Tender Evaluation

This ½ day training summarises best practice and methodologies for making supplier selection decisions. It focuses on improving value for money, making robust and defensible decisions and meeting legislative and regulatory requirements during the strategic procurement process. The course addresses the entire evaluation and decision-making process and is based on our experience across a wide variety of procurements across MOD and the wider public sector.



Weighting Workshop

This ½ day workshop will examine what weighting is for, the issues surrounding weighting and will look at some methods that can be used to create weights that will increase the likelihood of arriving at the best decision. The process of weighting involves emphasising some criteria more than others. The output of the weighting process is a set of criteria where each criterion has a different impact on the result. What is it that makes one factor more important to a decision than another? When trying to determine weight, how should the decider go about choosing which criteria are more important? There are many methods available, each with its pros and cons, and there are also legal implications to consider.



AWARD® Seminar

This 2-hour seminar introduces the AWARD® suite, a web-based solution offering a unique focus and depth of functionality to support strategic evaluation with a structured, robust and transparent approach. AWARD® has been deployed across MOD since 2012 and licences are available free of charge to MOD project teams under a corporate licence agreement. The seminar will include an introduction to best practice procurement methodologies, a brief overview of our background in MOD and a product demonstration.



AWARD® Roadshows

Drop by for an informal chat about the AWARD® suite, our thought-leadership and procurement support.

Calendar of events at MOD Abbey Wood



Principles of Tender Evaluation

11 October	12:30 – 15:30	NH1 301
6 November	12:30 – 15:30	NH2 101
9 January	12:30 – 15:30	NH4 201
21 February	12:30 – 15:30	NH1 201
26 March	09:00 – 12:00	NH2 201



Weighting Seminar

13 November	12:30 – 15:30	NH4 301
5 February	13:30 – 16:00	NH2 101



AWARD® Seminar

19 November	10:00 – 11:30	NH1 301
17 January	10:00 – 11:30	NH1 301
5 March	11:00 – 12:30	NH1 101



AWARD® Roadshows NH2

10 January	10:30 – 14:00	NH2
14 March	10:30 – 14:00	NH2
13 June	10:30 – 14:00	NH2
12 September	10:30 – 14:00	NH2
12 December	10:30 – 14:00	NH2

Book your place via eSolutions, or contact us on ABW 83142 (030 679 83142) or DBS-Proc-AwardHelpDesk@mod.gov.uk

These events are popular and get full very quickly – book your place early to avoid disappointment.

MOD: 030 679 34354 • MOD email: DBS-Proc-AwardCONS2@mod.gov.uk